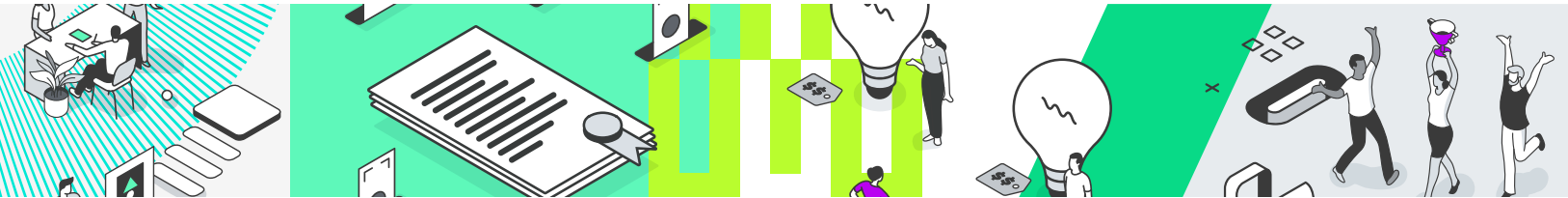


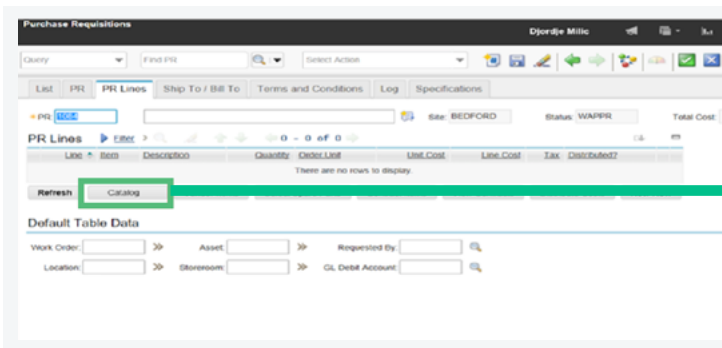
VARIS™ for IBM Maximo®

Reduce demand-to-fulfillment cycle times and save money by accessing the Varis™ intuitive, one-stop purchasing platform directly from your Maximo Manage solution. Varis lets you create a curated marketplace that is more efficient than a traditional punchout and automates the buying process.



Varis + Maximo in Action – Let's Get Started!

- 1 Go directly to Varis from a Maximo purchase request (PR) or work order. There you will find all your existing suppliers and category contracts pre-negotiated by Varis.



Intuitive search capability across all suppliers

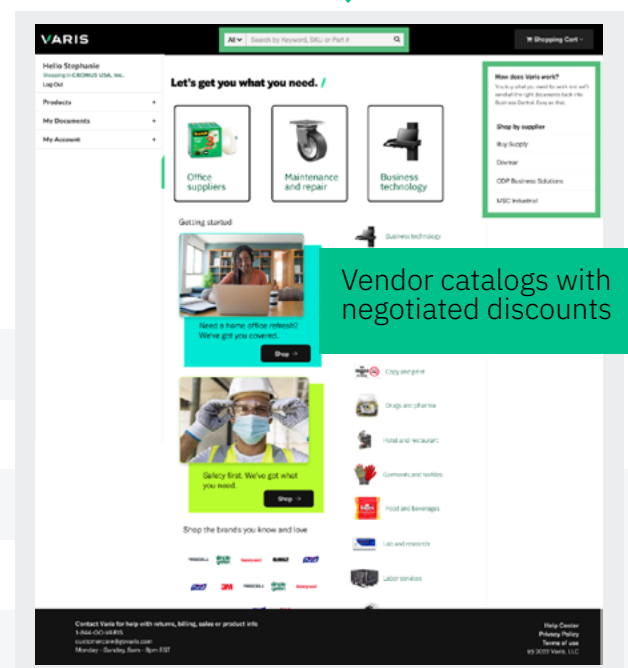
Benefits




Reduce the time from demand to fulfillment with an easy-to-use, one-stop purchasing platform.

Save money by making it easier for users to purchase from your contracted suppliers and leverage the Varis' pre-negotiated contracts for more savings opportunities, particularly in categories you aren't managing currently.

Realize quick ROI with fast and easy implementation within a matter of weeks with little IT involvement.

Improve visibility and control by digitizing and automating manual paper-based processes and linking them to your Maximo Manage system, increasing procurement and finance efficiency.

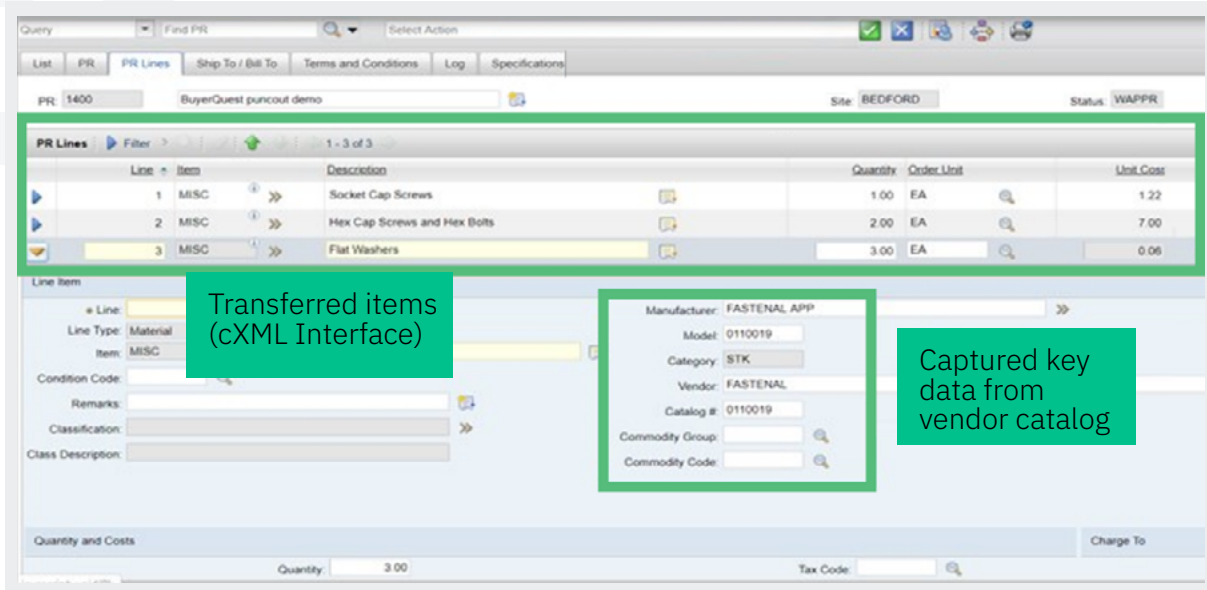


LINE	ITEM INFORMATION	PRICE	QUANTITY	EA	SUBTOTAL
1	 Socket Cap Screws SKU: 0110005 Supplier: Fastenal Save to List Edit Remove	\$1.2212	1	EA	\$1.22
2	 Hex Cap Screws and Hex Bolts SKU: 0110006 Supplier: Fastenal Save to List Edit Remove	\$7.0004	2	EA	\$14.00
3	 Flat Washers SKU: 0110019 Supplier: Fastenal Save to List Edit Remove	\$0.0623	3	EA	\$0.19

6 Items | **\$15.41**

2 Once you've made your selections, simply press the button to transfer your entire cart back to Maximo, where it can be approved, if necessary. You can have negotiated pricing for multiple suppliers on a single PR or work order.

3 Approved PRs and work orders go to the buyer or can be sent automatically to the suppliers. Key data from the vendor catalog is automatically populated in Maximo.



The screenshot shows the Maximo PR Lines interface. At the top, there's a search bar and navigation tabs. Below that, a table lists PR Lines with columns for Line, Item, Description, Quantity, Order Unit, and Unit Cost. The table contains three rows: 1 MISC Socket Cap Screws (1.00 EA, 1.22), 2 MISC Hex Cap Screws and Hex Bolts (2.00 EA, 7.00), and 3 MISC Flat Washers (3.00 EA, 0.06). Below the table, there's a detailed view of a line item. A green box highlights the 'Transferred items (cXML Interface)' section, and another green box highlights the 'Captured key data from vendor catalog' section, which includes fields for Manufacturer (FASTENAL APP), Model (0110019), Category (STK), Vendor (FASTENAL), and Catalog # (0110019).

To learn more about how you can cut your demand-to-fulfillment time, contact your Maximo partner, go to GoVaris.com or call **833-Go Varis**